

2024 CATALYST PROGRAM

Program Information Session for Vermont

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Topics for today's session:

Catalyst Program Overview

- Purpose & Example projects
- Available Funds

Determining Eligibility

- Eligible Locations: NBRC Service Area, 2024 Distress Criteria,
 Determining Eligibility & Match/Reimbursement Ratios
- Eligible Applicants & Co-Applicants
- Eligible Purposes: Project Categories, Project Classification Process & Award Sizes

Topics for today's session:

Pre-Application

- Timeline, Process & Requirements, Evaluation
- State Program Priorities & Evaluation of Pre-applications
- What to Expect After the Pre-application

What's Next

- Project Development
- Grants Management System Information

Q&A

Catalyst Program Overview

The purpose of this program is **to stimulate economic growth and inspire partnerships that improve rural economic vitality** across the four-state NBRC region.

Examples of projects Catalyst may support include, but are not limited to:

- Modernizing and expanding water and wastewater systems
- Revitalizing transportation infrastructure
- Establishing workforce development programs and facilities
- Growing outdoor recreation infrastructure and economies
- Constructing new childcare and healthcare facilities

2024 Catalyst Program

NBRC anticipates making a minimum of \$50MM available

 NBRC anticipates issuing a revised program announcement to make additional funds available after the completion of the Federal Fiscal Year 2024 appropriations process

NEW! Catalyst funding to be competitively awarded in two funding rounds

- Minimum of \$30MM available in Round 1/Spring funding round
- Minimum of \$20MM available in Round 2/Fall funding round
- Round 1/Spring funding round may include EDA and USDA partnership awards of up to \$5.8MM
- All awards are subject to the availability of funds

2024 Catalyst Program

NEW! Pre-application process will replace the former Letters of Interest process

- Required to receive an invitation to apply
- Due by 5:00pm on March 15 for spring round and September 6 for fall round
- Must be submitted using NBRC's NEW!! online grants management system
- NEW!! All waiver requests must be submitted with pre-applications
- Reviewed by NBRC for eligibility and by state programs for alignment with priorities
- Invitations to apply are issued by the state programs

All pre-application details will be covered in this session!

Determining Eligibility

Eligible Locations:

- NBRC Service Area
- 2024 Distress Criteria
- Determining Eligibility & Match/Reimbursement Ratios

Eligible Applicants & Co-Applicants

Eligible Purposes:

- Project Categories
- Project Classification Process & Award Sizes



NBRC Service Area

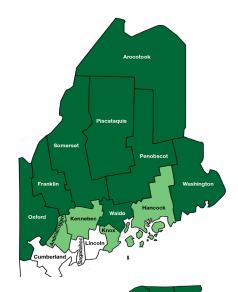
Commission Service Area - Only projects within the NBRC's service area are eligible for funding

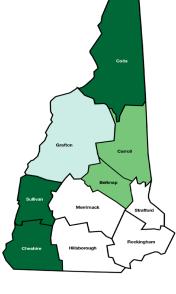
Maine: Androscoggin, Aroostook, Franklin, Hancock, Kennebec, Knox, Oxford, Penobscot, Piscataquis, Somerset, Waldo, and Washington counties.

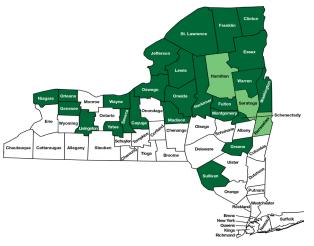
New Hampshire: Belknap, Carroll, Cheshire, Coös, Grafton, and Sullivan counties

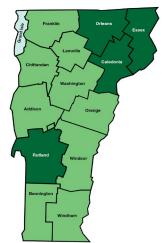
New York: Cayuga, Clinton, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Montgomery, Niagara, Oneida, Orleans, Oswego, Rensselaer, St. Lawrence, Saratoga, Schenectady, Seneca, Sullivan, Warren, Washington, Wayne, and Yates counties.

Vermont: all counties within the State











NBRC Distress Criteria

NBRC is required to annually assess the level of economic and demographic distress in its service area. The resulting designations reflect whether the NBRC can provide grants within a county.

Distressed: Eligible for 80% funding and require a 20% match

Transitional: Eligible for 50% funding and require a 50% match

Attainment: Ineligible for funding, unless exceptions apply:

- Isolated Areas of Distress: specific municipality designated distressed
- Significant Benefits: benefits to surrounding distressed and transitional counties (waiver required)
- Multi-county or multi-state project that includes at least one distressed or transitional county. Requires an averaged match



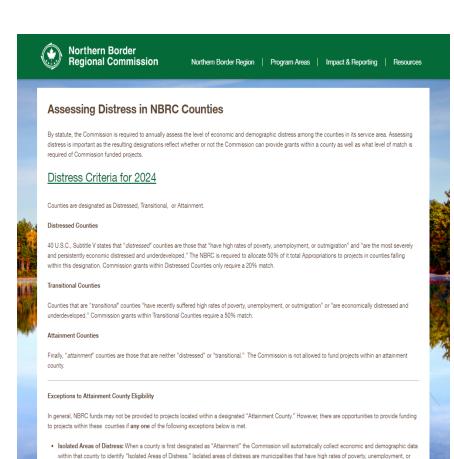


Determining Eligibility & Match

- 1. Determine if project location is in NBRC Service Area
- 2. Determine if project location is in distressed, transitional or attainment county. If in attainment county, determine if exceptions apply or a Significant Benefits Waiver is required.
- 3. Identify reimbursement and match rate associated with location.

Resources:

- Program User Manual
- 2024 Distress Criteria on NBRC website



Eligible Applicants & Co-Applicants

- State governments: Maine, New Hampshire, Vermont & New York
- Local governments: Village, town, city and county
- Other political subdivisions of States: regional planning commissions, authorities of the state
- **Indian Tribes:** See annually published Bureau of Indian Affairs list of Indian Entities Recognized and Eligible to Receive Services
- Non-profit entities. All 501(c) organizations

Ineligible Applicants & Co-Applicants:

- For-profit entities, LLCs and other entities that are not a 501(c) are NOT eligible to apply for NBRC funds.
- Applicants from outside NBRC member states are ineligible

Applicants
will identify
entity type in
registration
process!

Previous Award Recipients

An eligible applicant with an open or active NBRC award cannot receive an additional NBRC investment until the current award has <u>both</u>

- submitted reimbursement requests totaling 75% or more of the project <u>and</u>
- demonstrated that 75% of the cost share has been expended before the pre-application deadline

If the 75% expenditure requirement cannot be met, the applicant can apply for a waiver. The **75% Expenditure Waiver** must be submitted together with the pre-application.

Resources:

Catalyst Program User Manual

LDD Requirement & Waiver

- All Catalyst Program awards require the use of a Local Development
 District for grant administration services including support with quarterly
 reporting, reimbursement requests, final reporting and general
 assistance with NBRC procurement
- Exception for state government entities and LDDs
- LDDs are compensated for administrative work at 2% of the NBRC award amount.
- A waiver may be requested by organizations with the capacity for federal grant administration. The LDD Waiver must be submitted together with the pre-application.

Resources:

Catalyst Program User Manual

Eligible Purposes

Catalyst Program has 7 project categories that are eligible to receive Catalyst Program funding:

<u>Infrastructure</u>:

- Basic Public Infrastructure
- Transportation
- Renewable Energy
- Telecommunications

Non-Infrastructure:

- Business and Workforce Development
- Basic Healthcare
- Resource Conservation,
 Recreation and Tourism

Resources: Catalyst Program User Manual

- 1. Identify project as infrastructure or non-infrastructure
- 2. Determine if project is primarily construction or non-construction
- 3. Determine if special classifications apply
 - Expanded definition of basic infrastructure
 - Higher maximum infrastructure
- 4. Apply the appropriate maximum award size for your project
 - \$500,000 for non-infrastructure
 - \$1,000,000 for infrastructure
 - \$3,000,000 for higher maximum infrastructure

Resources: FAQ Project Classification Decision Tree

FAQ has detailed guidance on how to step through project classification determinations.

Infrastructure Decision Tree:

- 1. Does the proposed project align with an infrastructure category?
- 2. Is the proposed project primarily construction?

If answers to both questions are YES, the project is considered infrastructure by NBRC. The maximum award for an infrastructure project is \$1,000,000.

See the **Higher Maximum Infrastructure Determination** to assess eligibility for up to an additional \$2,000,000.

Infrastructure Decision Tree:

- 1. Does the proposed project align with an infrastructure category?
- 2. Is the proposed project primarily construction?

If the answer to one or both questions is NO, the project is considered non-infrastructure by NBRC. The maximum award for a non-infrastructure project is \$500,000.

Higher Maximum Infrastructure Determination:

- 1. Does the infrastructure project include construction in 2 or more jurisdictions?
- 2. Does the infrastructure project include construction in support of 2 or more infrastructure categories?

If answer to one or both questions is YES, the project is eligible for the higher maximum award amount of up to \$3,000,000.

If the answer to both questions is NO, the project is eligible for a maximum award of up to \$1,000,000.

Non-Infrastructure Decision Tree:

1. Does the proposed project align with a non-infrastructure category?

If the answer is YES, the project is considered non-infrastructure by NBRC. The maximum award for a non-infrastructure project is \$500,000.

For projects proposed under Basic Healthcare or Outdoor Recreation, review the **Expanded Basic Public Infrastructure Determination** for eligibility as an infrastructure project.



Non-Infrastructure Decision Tree:

1. Does the proposed project align with a non-infrastructure category?

If the answer is NO, the project may not be eligible for a Catalyst Program award. Applicants should review NBRC's eligible purpose definitions.

Expanded Basic Public Infrastructure Determination for Basic Healthcare or Outdoor Recreation:

1. Is the proposed Basic Healthcare or Outdoor Recreation project primarily construction?

If the answer is YES, the project is considered construction in support of Basic Public Infrastructure category and is eligible for a maximum award of up to \$1,000,000.

If the answer is NO, the project is considered non-infrastructure by NBRC and is eligible for a maximum award of up to \$500,000.

NBRC Policies & Requirements

- Match and Cost Share
- Period of Performance
- Ineligible Purpose
- Program Income
- Use of Funds
- Notice to Proceed
- NEPA
- Federal Funding Ceiling
- BABAA/Buy American Preference

Applicants are encouraged to review the **Program User Manual** and **NBRC Compliance Manual** to confirm all requirements will be met in the project.



Match and Cost Share

Reimbursement / Match ratio

- 80/20 or 50/50 depending on location
- Reimbursement requires that the Match & Cost Share be spent at the applicable ratio

Calculating Match and Cost Share

- Required minimum match=NBRC Requested Funds x match rate
- Cost Share=Total Project Costs (NBRC requested funds)
- Status of match sources will be requested at the time of preapplication.
- Match and NBRC funds cannot be expended before receiving a Notice to Proceed

This will be calculated automatically in the preapplication!

NBRC Funding Requirements Cont'd

Period of Performance:

- NBRC awards have a 3-year Performance Period
- NBRC suggests delaying the pre-application to a future funding round if the proposed project cannot be completed within the 3-year performance period

Ineligible Purpose:

- Funds cannot go to a for-profit entity, no pass throughs to for-profits
- See Program User Manual for full list of ineligible purposes

Program Income:

 Costs financed by 'program income' are treated through the deductive method as outlined in 2 CFR 200.307(e)(1)

NBRC Funding Requirements Cont'd

Use of Funds:

- NBRC funds may be used to match other federally funded projects
 (when both federal agencies allow) only when the total grant funds from
 NBRC and other federal funders does not exceed 80% of the total
 project budget.
- NBRC funds used to purchase or construct real property requires the federal government to maintain an interest in that property for 20 years

Ineligible Costs:

- Maintenance (routine or deferred)
- Allowance or payment of debts
- See Program User Manual for full list of ineligible costs

NBRC Funding Requirements Cont'd

Notice to Proceed:

- NBRC funds and match cannot be committed or expended before receiving the Notice to Proceed
- NEPA environmental review of project required before receiving Notice to Proceed

National Environmental Protection Act (NEPA)

- Categorical Exclusions (a few weeks; no to low \$)
- Categorical Exclusions plus section 106 consultation (a few months; \$1,500-\$3,000)
- Environmental Assessment (6-12 months; \$5,000-\$10,000)



Federal Funding Ceiling

NBRC awards have a federal funding ceiling of 80%

- If a project is utilizing multiple federal sources (including NBRC), no more than 80% of the total project costs can be comprised of federal funds.
- HUD's Community Development Block Grant Program funding from your state <u>does not</u> count toward the federal cap
- Loans do not count towards the federal cap
- It is important for applicants to check with other federal sources, as each federal agency may have its own restrictions

Buy American Preference

Build America, Buy America Act (BABAA) was enacted on November 15, 2021, and sets forth a domestic content procurement preference ("Buy American Preference") for *iron and steel, manufactured products, and construction materials used for infrastructure projects*.

Resources: NBRC's website for <u>BABAA guidance</u>.

Pre-Applications

- Pre-Application Details:
 - Timeline, Process & Requirements, Evaluation
- State Role in Pre-Applications
- What to Expect After the Pre-application

Pre-Application: Timeline & Key Dates

- Program Information Sessions: February 5-9
- Online pre-application system opens: February/March
- Round 1 Pre-applications Due: March 15 by 5:00pm EST
 - **NEW!** All applicable waivers are due with pre-application:
 - √ 75% Waiver Request for Prior Award Recipients (all programs)
 - ✓ Significant Benefit Waiver Request (all programs)
 - ✓ LDD Waiver Request (Catalyst Program only)
- Round 1 Catalyst Program Pre-Application Review: March 19-22
- Responses feedback/invitations to apply: Week of March 25

Pre-applications are required



Pre-Application: Process

All pre-applications must be submitted using NBRC's online grants management system.

- Detailed guidance will be made available for accessing system
- Requires registration
- Requires responses to pre-application questions

Applicant and Co-Applicant Information

- Applicant Organization
- Organization Type (eligible applicant type)
- Address
- EIN
- Unique Entity ID Applicant should enter UEI if one is available. UEI is not required to submit a pre-application but will be required to receive an award.

This information will be requested as part of the registration process and transferred to the pre-application.



Applicant characteristics

- Previous award recipient (If yes, enter NBRC award #)
- Rural community (defined as population less than 5,000)
- Underserved community (defined in Program User Manual)

Primary Place of Performance – where will the project take place?:

- Address including zip code
- County

Project Title

This information will be requested as part of the pre-application.

Budget Narrative

- Description of expenses over \$5,000 by category
- Table describing match sources: source, federal v non-federal.

and status of match

Budget Details

- Requested NBRC funds
- Match and Cost Share funds
- Total Project Costs

This information is submitted in the GMS. There are no additional budget documents to upload for pre-application.

Funds will need to be allocated across budget categories

Pre-application budget categories

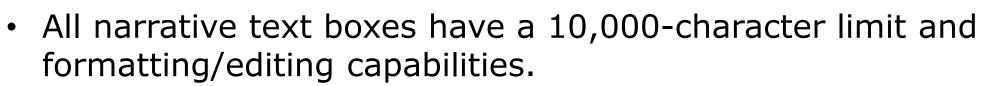
- Personnel
- Fringe Benefits
- Travel and Transportation
- Equipment
- Supplies and Materials

- Consultants
- Contracts and Sub-Grantees
- Construction
- Other Direct Costs
- Indirect Costs

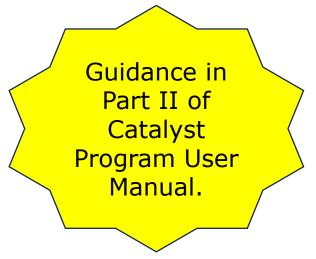
- These budget categories align with the SF-424cbw.
- NEW!! Pre-applications DO NOT require the SF-424cbw form, but full applications (by invitation only) will.

Narrative Questions:

- Project Abstract
- Project Goals, Outcomes and Outputs
- Program Investment Priorities
- Project Beneficiaries and Community Context
- Statement of Need



• Applicants encouraged to have narrative responses available in a word processing document to easily copy and paste into the pre-application.



Project Abstract - Narrative

- Provide a summary of the proposed project.
- What NBRC eligible purpose and project category does this project address?
- Describe the status of the project ready for implementation, planning tasks ongoing, early stages.
- What is the project scope? Over what period of time will this project be completed?

Project goals, outcomes, and outputs - Narrative

- What are the expected economic outcomes (e.g. impacts on jobs, employment and wage growth) of this project
- Describe the scale of expected economic impacts on the community, county, or region?

Appendix G lists examples of Economic Outcomes and Outputs

Program Investment Priorities - Narrative

- Which NBRC Agency Investment Priorities best apply to this project?
- Which state program priorities best apply to this project?

Refer to the NBRC Agency Investment Priorities and State Scoring Criteria in the Catalyst Program User Manual.

Project Beneficiaries and Community Context - Narrative

- Who will benefit?
- Why does this project matter to the community?
- If applicable, how does this project serve or benefit rural communities with populations of less than 5,000 or disadvantaged communities?
- If applicable, how does this project help communities prevent, reduce, withstand, and/or improve recovery from climate related impacts and disasters?

Statement of Need - Narrative

- What is the challenge or problem the project seeks to address?
- What is the proposed solution?
- Why is this project important?
- Describe the opportunity gained by funding this project now.
- Why is NBRC funding important for this project?

If applicable, Higher Maximum Infrastructure Request

- If applicable, describe how project meets criteria for a higher maximum infrastructure award.
- Include description of how funds will be allocated to 2 or more infrastructure categories or to 2 or more jurisdictions.

Evaluation of Pre-Applications

NBRC and the States will consider a project's alignment with the funding priorities for these program dollars when both issuing invitations to apply at the pre-application phase and in scoring projects at the application phase.

Resources:

- Catalyst Program User Manual Scoring Criteria
- NBRC Agency Investment Priorities

Evaluation of Pre-Applications

When issuing invitations to apply at the pre-application phase, NBRC and the States will also consider:

- the costs and expected benefits associated with the requested NBRC investment, and
- the benefits provided to the broader community and region



NBRC Investment Priorities

- 1. Projects that provide direct benefits to communities that have been underrepresented in past NBRC investments. Priority will be given to projects that demonstrate direct benefits to rural communities with populations of less than 5,000 and underserved communities.
- 2. Projects that address multiple needs across eligible infrastructure and non-infrastructure categories. Priority will be given to projects that demonstrate efficiencies gained from including multiple categories in one project.
- 3. Projects that adapt to changing climate conditions and extreme weather events. Priority will be given to projects that demonstrate how they help communities prevent, reduce, withstand, and/or improve recovery from climate related impacts and disasters.

State Program Role

- Project Development
- Review and assess pre-applications for alignment with Catalyst Program priorities
- Issue invitations to apply

State Program Role

NBRC proposals are reviewed, scored, and prioritized by the State of Vermont. These efforts are coordinated by Vermont's State Program Manager, Kristie Farnham.

Project Development: The collaborative effort at the state and local level that includes; feasibility considerations, budget and timeline development, partner engagement, capacity and resource building. Alignment between CATALYST and the project proposal is heavily influenced by regional input; through the solicitation of project placement on the Regional Project Prioritization list. The list is published in January and May; it is available on our website.

Review and assess pre-applications for alignment with Catalyst Program priorities: State Program Manager, subject matter experts, Agency partners and leadership will consider alignment with NBRC and state level priorities. Additional considerations will be geographic distribution of these monies; including prior NBRC investments, at the County level. Projects that yield the most economically impactful results will be more competitive in the portfolio of requests. The state is also looking to leverage local, state, and federal level investments that are to "braided" advance truly transformational projects.

Issue invitations to apply: VT will coordinate with NBRC in issuing invitations to apply. Vermont's State Program Manager will also provide feedback to all pre-application and application submissions.

- Project expands/supports/retains Vermont's skilled workforce.
- Project invests in infrastructure that provides long-term community and economic impacts.
- Project is ready to begin/applicant indicates sufficient readiness.
- Is the project located within or directly benefiting an opportunity zone, state designated downtown, or village center?
- Project is a priority of the region as identified with the input of ACCD, RDC, and RPC partners through the Regional Project Prioritization Lists.
- Project support and contributes to the priority that projects be transformational, attract new businesses or retain existing businesses, be geographically distributed across the state, and encourage capital investment and economic growth.

Project expands/supports/retains Vermont's skilled workforce.

For a maximum of 10 points on a gradient scale, we are looking for a variety of indicators to demonstrate workforce impact; such as training of existing employee's/workforce development, adding jobs and/or job opportunities, offering business development, and wage growth. Note: Application will not be evaluated solely on the quantity; impact relative to project location will also be considered

Project invests in infrastructure that provides long-term community and economic impacts.

<u>For a maximum of 10 points on a gradient scale</u>, we are looking for a demonstration of how the project will positively impact Vermont's infrastructure in the categories defined by NBRC.

Project is ready to begin/applicant indicates sufficient readiness.

For a maximum of 5 points on a gradient scale, we are looking for indicators of readiness and ability to commence; such as project implementation strategy, clear articulation of project goals/objectives, progress towards securing match, support of economic development partners (Agency of Commerce & Community Development, Regional Development Corporations & municipal economic development organizations, etc). Vermont specific permits.

Is the project located within or directly benefiting an opportunity zone, state designated downtown, or village center?

For a maximum of 5 points on a gradient scale, we are looking to advance efforts within or adjacent to opportunity zones, designated downtowns and/or village centers.

Project is a priority of the region as identified with the input of ACCD, RDC, and RPC partners through the Regional Project Prioritization Lists.

For a maximum of 10 pts, dependent on priority ranking, we are evaluating the region's promotion of priorities at the local-level. Holding a coveted slot on the list isn't required; however, not being featured as a priority puts up to 10 pts out of reach in a 50 pt maximum rubric as decided by Vermont. Information on the purpose and use of Regional Project Prioritization lists is available on our website; inclusive of the published CYE2023 list here: https://accd.vermont.gov/economic-development/funding-incentives/Northern-Border-Regional-Commission . If you are not featured in the current list but desire to be in a future publication you should be in touch with your Regional Development Corporation on steps necessary to be considered.

Project support and contributes to the priority that projects be transformational, attract new businesses or retain existing businesses, be geographically distributed across the state, and encourage capital investment and economic growth.

<u>For a maximum of 10 pts on a gradient scale</u>, we are looking for a demonstration of transformational impacts; such as regional impacts on workforce development, supply chain improvements, stability improvements to areas with fragile economic conditions, a sector wide impact that will benefit other businesses.

You are encouraged to incorporate the feedback/recommendations advanced throughout the project development, preapplication and application stages to bolster the competitiveness of your ask. You are also encouraged to consult prior grantees with like projects to recipe share and replicate project successes. It is also recommended that you self-score against the available scoring matrix to inform the viability of your proposal.

What to Expect After Pre-Applications

During the week of March 25, applicants will receive notification of pre-application status along with information from NBRC.

- Invitation to Apply (if available, will include feedback)
- Recommendation to resubmit in future with feedback
- Ineligibility determination

What's Next

Project Development

- Determine eligibility
- Self classify project and award maximum
- Self evaluate project against NBRC and State priorities and criteria
- Meet with State Program Manager if further discussion needed

What's Next

Grants Management System Information

 Information about the System will be available and technical support resources will be made available

A few notes:

- Registration required for pre-application
- Pre-application required
- Pre-application can only be associated with one funding program at a time

QUESTIONS?

Send future questions to admin@nbrc.gov

NBRC Contacts

NBRC Staff:

- Andrea Smith, NBRC Program Director, <u>asmith@nbrc.gov</u>
- Sarah Demers, NBRC Program Coordinator, <u>sdemers@nbrc.gov</u>
- Adrianne Harrison, Infrastructure Program Manager, <u>aharrison@nbrc.gov</u>

State Program Managers:

- Each State has a Program Manager, who are employees of State government appointed to the role by the Governor's Alternate:
- Maine: Charlotte Mace, <u>charlotte.mace@maine.gov</u>
- New Hampshire: Steve Fortier, <u>steven.j.fortier@livefree.nh.gov</u>
- Vermont: Kristie Farnham, <u>Kristie.Farnham@vermont.gov</u>
- New York: Kyle Wilber, <u>kyle.wilber@dos.ny.gov</u>

Resources

NBRC Catalyst Program Website:

https://www.nbrc.gov/content/catalyst

NBRC Distress Criteria:

https://www.nbrc.gov/content/distressed-counties

Local Development Districts (LDDs):

- Each Catalyst Program award is required to utilize an LDD for grant administration unless they are an agency of State government or have requested and received LDD waiver.
- A complete list of LDDs can be found at https://www.nbrc.gov/content/local-development-districts



NBRC SCORING CRITERIA

NBRC updated scoring criteria:

- 1. Project Readiness. Up to 10 points.
- 2. Project Costs and Match. Up to 10 points.
- 3. Alignment with Agency Investment Priorities. Up to 15 points.
- 4. Economic Impacts. Up to 10 points.
- 5. Organizational Capacity. Up to 5 points.